Operate after Brexit

3-4 March 2021Anubhav MittalKatie DickersonLorna Hayton

What we tested

We showed users the Operate after Brexit test page, which will be added to the Find Business Support website: <u>https://findbusinesssupport.gov.scot/operate-after-</u> brexit-test-page



Funding and events to help you operate after Brexit

Funding Search and filter all the funding options to help your business operate after Brexit.

Events Search and filter all events and webinars on operating after Brexit.





Who we tested with

- 6 business owners
- 3 men, 3 women
- Using video calls (Microsoft Teams)

What we were trying to find out

- What challenges are businesses facing around trying to operate after Brexit?
- Where would businesses go for information about operating a business after Brexit?
- What do users think of the content and layout of the page?
- Is there anything missing from the page?
- What would users do if they came to this page and couldn't find the information that they needed?

Results summary

- Language is clear and direct, but too formal at times
- Businesses want Brexit guidance that is specific to their business
- Users don't like having to leave the site to get more information
- Users want to use live chat to ask questions
- Mixed feedback on the simple style some like it, others feel the site would be more engaging with some visuals
- Some users felt that 'Latest updates' should be higher up the page

Recommendations

- Look at the overall customer journey to make sure users don't have to click too many times to get to the information that they need
- Consider making the content a bit richer and more detailed
- Add dates to items under 'Latest updates', or change the title of this section
- Do more research into using live chat

Brexit challenges

- Clients withdrawing their services from the UK
- Ensuring that staff have the right to work in the UK
- Supply chain issues
- Fear of expanding overseas due to the complexities of Brexit
- Feeling that the UK isn't an attractive place to do business

Where businesses go for Brexit advice

- Google ("If I know what the question is, I will know how to find it though the Google search, but sometimes in a website you have to do more digging to find it."
- Government websites (GOV.UK, Home Office, FCO)
- Industry bodies
- FSB
- Private consultants

Content and layout

- Clean, simple layout was appreciated
- But some users felt like the page would be more engaging with more visuals
- Topics are clear, but content is too broad
- Users don't like having to leave the site to get more information

	FindBusinessSupport.gov.scot Home Browse support Coronavirus (COVID-19) advice Cor	tact us				
Operate after Brexit						
Guidance for businesses						
	How to operate after Brexit	v				
-	Changes to tax, regulations and import/export processes: key dates for 2021	•				
	Get help with Brexit-related issues	*				
	FAQs on operating after Brexit	▼				
Funding and events to help you operate after Brexit						
	Funding Events					
	Search and fitter all the funding options to help your business operate after Brexit. Brexit funding Brexit funding Brexit funding Brexit funding Brexit funding Brexit funding					
	Sign up for email updates Join our mailing list for updates on coronavirus (COVID-19) and EU Transition (BREXIT) advice for businesses in Scotland. Sign up for email alerts C					
	Latest updates <u>VAT after Breat</u> C ² : what you need to know Get support for import, export and customs documentation C ² What Rules of Origin mean for your business C ²					
	Home Browse support Contact us About us Service updates Privacy notice Cookie policy Terms and conditions Accessibility BITA: This is a new service					

Content and layout quotes

- "It's a helpful website but quite sparse."
- "It feels like you're going on a wild goose chase."
- "I want to see more information on those drop-downs"
- "There should be a way to have information that's tailored more to my business."
- "Drop-downs are good to make that first screen nice and easy."
- "It seems like it's quite clear but you have to go to separate pages for information."

1	FindBusinessSupport.gov.scot	Home Browse support	Coronavirus (COVID-19) advice	Contact us			
Operate after Brexit							
	Guidan	ce for businesses					
-	How to operate after Brexit			~			
	Changes to tax, regulations and import/export proc	cesses: key dates for 20	21	*			
	Get help with Brexit-related issues			~			
	FAQs on operating after Brexit			~			
	Funding and events to help you operate after Brexit						
	Funding		Events				
	Search and filter all the funding options to help your business operate after Brexit.	Search and	filter all events and webinars on operating Brexit.	after			
	Brexit funding		Brexit events				
5	Sign up for email updates						
L	Join our mailing list for updates on coronavirus (COVID-19) and EU Transit	ion (BREXIT) advice for busines	ses in Scotland.				
1	Sign up for email alerts $\ensuremath{\mathbb{C}}^3$						
Latest updates							
	VAT after Brexit 27: what you need to know						
	이 Get support for <u>import, export and customs documentation</u> 단계 이 <u>What Rules of Origin mean for your business</u> 단계						
	Home Browse support C	ontact us	About us Service upo	lates			
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	Privacy notice Cookie policy Terms and	d conditions Accessibil	ty BETA: This is a new service				

Is there anything missing from the page?

- Search bar "If I was looking for something specific I would search within the website"
- Legislation and legal requirements "Have a section on what I need to do legally"
- Industry-specific guidance
- Guidance on ensuring staff have the right to work in the UK

If they couldn't find the information they needed

- Look for live chat
- Email if it isn't urgent
- Look for a phone number ("I usually try to speak to someone, that usually works better")
- Google

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